



DIRECTORS' PROFILES



STRUCTURAL **MOVER** will feature two Directors of the Association in each issue. The purpose is to enable members to become more acquainted with the individuals elected by the membership to provide governance and management for the association and its programs.

Joshua Wendland, Vice President Milbank House Movers, Inc.

(Founded in 1965 by James H. Wendland, father, when he purchased the company of a local mover with whom he had been an employee.)

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FAMILY:

Father and mother: James H. "Jim" and Sheri Wendland
Married Susie Lukes of Rochester, MN. Currently we have one daughter, Payton. Expecting twins (and sleepless nights) in March

EDUCATION:

Graduate of Milbank High School, Milbank, SD; Graduated of Moorhead State University, Moorhead, MN receiving a Bachelor of Science degree in 1997

IASM AFFILIATION:

Twice elected to 2-year terms as a director. In addition to currently serving as a Director, he also serves as Chairman of the Education Committee, a member of the Awards Committee and had been elected as Secretary of IASM in 2006.

REASON FOR BECOMING A MEMBER:

Father Jim met Orville Vant Hul of Hull, Iowa at an auction. Orville invited the Wendland family to an IASM annual conference. When Jim made certain the entire family attended the conference Josh received his first exposure to IASM and some of its members. Jim has always appreciated the importance of a company supporting its industry association and encouraged Josh to become involved and participate as much as possible. The Wendlands continue to be appreciative of Orville and his family for introducing them (Wendlands) to IASM and for nominating Josh as a candidate for a director position.

BELIEVES MAJOR BENEFITS FOR BEING A MEMBER OF IASM TO BE:

- Receiving the *Structural Mover* magazine
- Using all the benefits of the website
- Marketing your company through IASM materials and the website
- The many technical, managerial, safety references and educational opportunities provided at the annual conferences

BELIEVES MAJOR BENEFITS FOR PROSPECTS TO BE:

- Education opportunities about professionalism, business management, safety, insurance and especially the "hands on" technical advice about moving techniques and procedures taught by those who have actually tried and used them
- The opportunity to network with other professionals in the industry and become friends with people from all over the world who do the same type work as you and have probably experienced the very things you may have questions about
- How your business can become more profitable and financially successful

BELIEVES THE MAJOR ISSUES FACING THE INDUSTRY TODAY ARE:

- The people of our industry not working together to prove how vital our industry is to the economy of our respective counties and the preservation of our rich history
- Utility challenges that will only get worse if all of us do not get involved
- Uneducated government officials making unfavorable policies toward our industry. It is our job to properly inform them

FAVORITE QUOTES FROM PERSONAL READING IN 2005:

"Great achievement is usually born of great sacrifice, and is never the result of selfishness." — Napoleon Hill

"One of the marks of successful people is that they are action-oriented. One of the marks of average people is that they are talk-oriented." — Brian Tracy

"There's very little difference in people. But that little difference makes a big difference. The little difference is attitude. The BIG DIFFERENCE is whether it is positive or negative." — W. Clement Stone

David Vant Hul, Vice President Berghorst & Son, Inc

(Founded in 1955 by maternal grandfather, Ed Berghorst)

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FAMILY:

Married Sherry Berberich of Southern California. Three children: Benjamin, 12 years old in the 7th grade; Zachary, 10 years old in the 4th grade; Cassidy, 5 years old in kindergarten. All attend Hull Christian School.

EDUCATION:

1983 graduate of Western Christian High School, Hull, Iowa. Currently enrolled in the College of Hard Knocks.

IASM AFFILIATION:

Became a member the founding year of the association, 1983. Has served as Chairman, Awards Committee and Secretary. Currently serves as a Director, Treasurer and Chairman of the Finance Committee.

AWARDS RECEIVED:

Best Time Saving Device, Longest Structure Moved and Widest Structure Moved.

REASON FOR BECOMING A MEMBER:

Father, Orville Vant Hul, President, Berghorst & Son, Inc. had the company become a member in 1983. He served as president of the association in 1996. Became an employee of Berghorst & Son, Inc. the same year the company became a member. Is a hereditary member basically through osmosis.

BELIEVES MAJOR BENEFITS FOR BEING A MEMBER OF IASM TO BE:

- Meeting new friends
- Having friends all across North America who are crazy enough to do the same thing you do for a living
- Visiting other areas of the country to see how others move things
- Joining together makes everyone stronger and better
- IASM helps all of us stay more informed about safety issues
- The wealth of knowledge available from other movers
- Education opportunities far outweigh the cost of membership
- Receiving the *Structural Mover* magazine
- Get to know vendors who manufacture products you use in your work

BELIEVES THE MAJOR ISSUES FACING THE INDUSTRY TODAY ARE:

- Wire and utility issues are huge
- Labor shortage
- Insurance costs