

Education is key to improvement, growth and profits!

IASM Annual Conference EDUCATIONAL OPPORTUNITIES

8-12 February 2006
The Columbia Marriott
Columbia, South Carolina

■ BENEFIT #1

Al Walker CSP, SPAE has conducted over 1,500 training clinics, workshops, seminars and programs for organizations from the United States, the Caribbean, Canada, Europe and Mexico. Al is a masterful teacher and is nationally recognized for his unique, fun-loving, humorous approach to speaking. A graduate of the University of South Carolina, Al held sales and marketing positions in the industry and Dale Carnegie before forming his own company in 1981. Al will present three programs over three days:

Thinking Big & Living Large: Structural movers, especially, can appreciate the benefits of thinking on a grand scale and living life to its fullest. You will leave this session more committed to thinking big, living large and laughing all the way out of the room.

Understanding Yourself & Others:

This session may be the most beneficial and shortest three hours you will spend in 2006 understanding yourself and others. Learn motivating principles, leadership styles, behavioral characteristics and how to communicate with co-workers, subordinates and supervisors. This is a "must" session for learning how to improve your personal and people skills.

A World Fit To Live In: In order to have a world fit to live in, structural movers need a fit self worth. To have the right self worth, structural movers need a fit philosophy to live by. Al will share the philosophy of successful people and encourage attendees to look at their philosophy of life in seven different categories. This session can assist you, after returning home, to write a personal values statement in each of the seven areas.

In other settings, individual registration for attendance to similar Al Walker sessions would be \$2,000.00 to \$2,500.00. IASM has arranged these outstanding presentations for the benefit of members because of their extreme importance to the success of structural movers regardless of financial size or number of personnel.

■ BENEFIT #2

Drive Train Development

A. Nelson Whisnant, Jr. has 22 plus years specializing in heavy duty truck applications, refuse, bulk haul and weight sensitive vocations, including drive train development. "The Mackman," as he is known in the industry, Whisnant's educational background includes Pfeiffer College, North Carolina State University and Mack Trucks University's continuing education program. "Nothing can be more vital to a structural mover than the dependability of positive and constant traction during a pull," said Whisnant. "That's why selecting the right specs for your power unit's drive train is absolutely essential." **David J. Scribner**, President, IASM and owner of Scrib's House Moving, Inc. will provide resource support.

■ BENEFIT #3

House Moving 102

No structural mover can survive for very long without the knowledge of zoning, dolly placement and balancing principles. Two well known, successful and extremely knowledgeable movers in the industry will present an interesting program, complete with examples, on how to identify zones, select the correct placement of dollies and determine the formula for proper balancing. You will have opportunity to interact with presenters **Thomas F. Doyle**, Flint and Doyle Structural Movers, Inc., Ft. Myers, FL and **Larry E. Cline**, West Coast Structural Enterprises, Inc., Myakka, FL.



Al Walker



Nelson Whisnant

Personal development, specification of equipment, vital principles for moving structures and safety management: a program no structural mover can afford to miss.

■ BENEFIT #4

Special "Bonus" Safety Management Session

This first ever pre-conference session has been scheduled by popular demand for greater emphasis on primary aspects of safety. A special management session will cover three general areas. Presenters from St Paul Travelers Insurance have designed this program exclusively for IASM members in management, supervisors, safety personnel and small company owners. Topics include:

Accident Investigation: Timely and effective investigations of accidents are a critical part of any safety program, but a part that many think about after the fact. Too often company personnel discuss aspects of an accident with unauthorized individuals before an investigation has been completed. Accident sites contamination and insufficient records can be detrimental to a company's safety record.

Crisis Management: Reasons for establishing a crisis management plan; Effective crisis management plan components and techniques, and how to properly deal with the media during a crisis situation. It is too late, after the accident has happened, to develop the proper plan.

OSHA: Structural movers nationwide have heard about petty citations and unreasonable fines by OSHA representatives. Here is your opportunity to learn how to protect your company from such instances. Topics will include fall protection, electrical safety, excavations, occupational health and personal protective equipment. Does all your personnel wear proper headgear on the job all the time? Who is responsible and/or liable in the event a worker suffers a head injury?

Only paid registrants to the IASM annual conference will be granted entrance to the "Bonus" Safety Management Session. This session, alone, is worth the conference registration.

■ BENEFIT #5

Visit to J.E. Oswald & Sons, Inc., Yard

Since 1927 J.E. Oswald & Sons has been a significant player in the structural moving industry in the Carolinas and Southeastern United States. Fourth generation family members continue to work from the company's headquarters location on Chinquapin Church Road in Batesburg, SC. Visitors to the Oswald's sprawling yard will observe modern equipment, loads of steel, multiple buildings, sectional barges, etc. and enjoy a delicious barbeque lunch hosted by the Oswald family.

Demonstration

Larry E. Cline, West Coast Structural Enterprises, Inc., Myakka, FL will demonstrate combining two unified jacking systems using only one control. Here is your chance to receive answers to questions you may have about this unique but useful application.

Equipment Display

Art Price, SVE Sales, Inc., will display his entire product line of mats and jack pads.

TrakMats: made from HD Polyethylene plastic for light to medium duty applications

Mud-Traks: a mainline product has been retooled, is 25% lighter, over 30% stronger. The Super Mat Series, Model 2472HDS, is now 15 lbs lighter but 30 % stronger

Mud-Traks: Model 6 x 6, in the Super Mat Series, can be handled by hand or skid steers or mini-excavators. Locks together, keeps out mud.

RoadTrak: Newest product offering. Composite fiberglass, can handle loads of 30,000 lbs per tire yet weighs only 430 lbs. Can haul 100 mats on a single flatbed.

Jack Pads: Includes models for backhoes and up to 100 ton lift cranes.



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of Structural Movers**

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